

Most Profitable Mayonnaise & Salad Dressings **Manufacturing Business. Food Processing Business Ideas & Opportunities**



Introduction

Mayonnaise is a cold, emulsification which finds application as sauce or condiment in the food market. This condiment sauce stepped out from its French-Spanish origin and received acceptance worldwide. The standard mayonnaise sauce is made out of a perfect blend of oil in water or other liquid such as vinegar with egg yolk which acts as the emulsifying agent to produce mayonnaise. Egg yolk contains an abundance of lecithin, which is a phospholipid present in egg yolk. This lecithin makes the egg yolk an emulsifying agent. Thus the authentic mayonnaise cannot be produced without egg. However, eggless mayonnaise sauce is also available globally and is being widely accepted among the vegan consumers.



The eggless mayonnaise sauce which is semi stable or semi- emulsified mayonnaise sauce is produced by replacing egg yolk with other vegan ingredients such as mustard, lime, garlic, roasted eggplant or other vegan ingredients.

Mayonnaise - thick white to yellowish creamy sauce or dressing - differs from regular salad dressing as the latter does not egg yolks and tastes sweeter. Mayonnaise is made of a mix of ingredients which are egg yolks, oil, lemon juice or vinegar in addition to seasonings. It is served with meals and applied in sandwiches and burgers and with salads, for example. Additionally, mayonnaise can be used in preparing other sorts of salads dressings.



Mayonnaise is used as an emulsifier in the food industry. It is a thick and creamy dressing used as a condiment on various cuisines. The standard mayonnaise is a stable emulsion of oil, egg yolk, and either lemon juice or vinegar with many other herbs and spices. Egg-free alternatives are also available in market for vegans and those allergic to eggs. Moreover, most of the fat present in the condiment is unsaturated or good fat as the edible oils used come from plant sources and they are potential source of antioxidant vitamins, which is attracting health conscious population. Additionally, increasing consumption of mayonnaise in different cuisines is driving the growth of the global mayonnaise market.



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Mayonnaise is a thick, creamy sauce or dressing that is made from oil, egg yolks, vinegar, and various seasonings. Increasing consumption of sauces and dressings is driving the mayonnaise market. Growing working population and increasing trend of convenience foods are likely to boost the growth of the mayonnaise market.

It is used as an emulsifier in the food industry. It is a thick and creamy dressing used as a condiment on various cuisines. The global mayonnaise market is mainly driven by rising demand for convenience foods and increasing application of mayonnaise for salad dressing. Introduction of various mayonnaise products made from different ingredients is gaining attention of consumers.



Rising demand of egg-free spread among the vegans is projected further boost the growth of the mayonnaise market. Moreover, inclination of consumers towards plant-based products is adding fuel to the demand. Additionally, availability of mayonnaise in small and convenient packs have supported the growth of mayonnaise market. However, intense competition among the key players may hamper the new entrants in the market.





Mayonnaise and Salad dressing market is predicted to increase at a CAGR of more than 20% over next six years. Fun Foods, Cremica, Del Monte, Sil, Kraft and American Garden are the major players operating in the market. Eggless mayonnaise dominates the mayonnaise market whereas Fun Foods is the leading player from many decades. Metro cities of India account for a considerable market share in the sales of mayonnaise and salad dressing products, with various variants specifically growing rapidly among upper middle class consumers. Mayonnaise is an integral ingredient which is used by many branded food chains like Macdonald, Subway, KFC, Dominos, Pizza Hut, etc. and these are the leading end users for the mayonnaise market.





India Mayonnaise & Salad Dressing Market is projected to grow by 2021 due to growing trend of international food, awareness, increasing disposable income, and growing demand in middle class people and rising number of international food chains in the country. The unorganized players in this industry are lagging behind as compared to organized players as institutional food players focus more on quality rather than prices. Hence, they consume only branded mayonnaise and salad dressing products.

Mayonnaise made from eggs is dominating the market whereas, mayonnaise made from eggless raw material is expected to grow at a substantial rate. On the basis of specialty food type, the mayonnaise market is segmented into gluten-free, kosher, organic, vegan, GMOfree, and others. Growing inclination of consumers towards plant-based products is boosting the demand for organic mayonnaise segment



Mayonnaise market is segmented on the basis of raw material such as egg, eggless, and others. Mayonnaise made from eggs is dominating the market whereas, mayonnaise made from eggless raw material is expected to grow at a substantial rate.

On the basis of specialty food type, the mayonnaise market is segmented into gluten-free, kosher, organic, vegan, GMO- free, and others. Growing inclination of consumers towards plant-based products is boosting the demand for organic mayonnaise segment.





Based on the packaging, mayonnaise market is segmented into bottles, sachets, jar, and others. Among all, bottles packaging is dominating the market, whereas sachets are expected to grow at a higher rate in the coming years.

On the basis of distribution channel, mayonnaise market is segmented into store based and non-store based. Store based distribution channel is dominating the market based on one stop shopping experience.





PROJECT AT A GLANCE							(` in lacs)		
COST O	F PROJE	СТ	MEANS OF FINANCE						
Particulars	Existing	Proposed	Total	Particulars	Existing	Propose d	Total		
Land & Site Development Exp.	0.00	6.00	6.00	Capital	0.00	15.03	15.03		
Buildings	0.00	19.40		Share Premium	0.00	0.00			
Plant & Machineries	0.00	14.16		Other Type Share Capital	0.00	0.00	0.00		
Motor Vehicles	0.00	4.00	4.00	Reserves & Surplus	0.00	0.00	0.00		
Office Automation Equipments	0.00	7.75	7.75	Cash Subsidy	0.00	0.00	0.00		
Technical Knowhow Fees & Exp.	0.00	2.50	2.50	Internal Cash Accruals	0.00	0.00	0.00		
Franchise & Other Deposits	0.00	0.00		Long/Medium Term Borrowings	0.00	45.08	45.08		
Preliminary& Pre-operative Exp	0.00	1.00	1.00	Debentures / Bonds	0.00	0.00	0.00		
Provision for Contingencies	0.00	1.00		Unsecured Loans/Deposits	0.00	0.00	0.00		
Margin Money - Working Capital	0.00	4.30	4.30						
TOTAL	0.00	60.11	60.11	TOTAL	0.00	60.11	60.11		



Year	Annu	alised	Book Value	Debt	Divide nd	e Retained Earnings		Payou t	Probab le Market Price		Yield Price/ Book Value
	EPS CEPS		Per S	Share	Per Share Per S		Share			No.of Times	
	`	`	``	`	×	%	`	%	`		%
1-						100.0					
2	4.70	8.65	14.70	24.00	0.00	0	4.70	0.00	4.70	1.00	0.00
						100.0					
2-3	7.84	11.32	22.54	18.00	0.00	0	7.84	0.00	7.84	1.00	0.00
						100.0					
3-4	10.87	13.92	33.41	12.00	0.00	0	10.87	0.00	10.87	1.00	0.00
						100.0					
4-5	13.73	16.42	47.14	6.00	0.00	0	13.73	0.00	13.73	1.00	0.00
						100.0					
5-6	16.39	18.77	63.53	0.00	0.00	0	16.39	0.00	16.39	1.00	0.00



Yea r	6			-	Equity as- Equity	Net	n on		Profita	bility l	Ratio		Asset s Turno ver Ratio	Curre nt Ratio
		Cumula tive	Over all					GPM	PBT	PAT	Net Contri bution			
	(Num	ber of tir	nes)	•	ber of es)	%	%	%	%	%		%		
Initi al				3.00	3.00									
1- 2	1.28	1.28		1.63	1.63	2.28		16.14 %	8.13%	5.68%	64.54	51.97 %	1.77	0.97
2-3	1.62	1.44		0.80	0.80	1.28		18.94 %	12.42%	8.13%	73.44	50.68 %	1.92	1.29
3-4	2.00	1.62	1.99	0.36	0.36	0.73		20.79 %	15.39%	9.86%	83.89	50.66 %	1.95	1.69
4-5	2.45	1.80		0.13	0.13	0.42		21.98 %	17.43%	11.07 %	94.34	50.64 %	1.88	2.17
5-6	2.98	1.99		0.00	0.00	0.24		22.70 %	18.81%		104.7 8	50.62 %	1.76	3.73



BEP	
BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	59.13%
Total BEP (% of Installed Capacity)	62.54%
IRR, PAYBACK and FACR	
Internal Rate of Return (In %age)	26.14%
	2 Years 4
Payback Period of the Project is (In Years)	Months
Fixed Assets Coverage Ratio (No. of times)	6.303



Major Queries/Questions Answered in the Report?

- 1. What is Mayonnaise Manufacturing industry?
- 2. How has the Mayonnaise Manufacturing industry performed so far and how will it perform in the coming years ?
- 3. What is the Project Feasibility of Mayonnaise Manufacturing Plant ?
- 4. What are the requirements of Working Capital for setting up Mayonnaise Manufacturing plant ?



5. What is the structure of the Mayonnaise Manufacturing Business and who are the key/major players ?

- 6. What is the total project cost for setting up Mayonnaise Manufacturing Business?
- 7. What are the operating costs for setting up Mayonnaise Manufacturing plant ?
- 8. What are the machinery and equipment requirements for setting up Mayonnaise Manufacturing plant ?



9. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up Mayonnaise Manufacturing plant ?

- 10. What are the requirements of raw material for setting up Mayonnaise Manufacturing plant ?
- 11. Who are the Suppliers and Manufacturers of Raw materials for setting up Mayonnaise Manufacturing Business?
- 12. What is the Manufacturing Process of Mayonnaise?



13. What is the total size of land required for setting up Mayonnaise Manufacturing plant ?

14. What will be the income and expenditures for Mayonnaise Manufacturing Business?

15. What are the Projected Balance Sheets of Mayonnaise Manufacturing plant ?

16. What are the requirement of utilities and overheads for setting up Mayonnaise Manufacturing plant?

17. What is the Built up Area Requirement and cost for setting up Mayonnaise Manufacturing Business?



18. WhatarethePersonnel(Manpower)RequirementsforsettingupMayonnaiseManufacturing Business?

19. What are Statistics of Import & Export for Mayonnaise?

- 20. What is the time required to break-even of Mayonnaise Manufacturing Business?
- 21.What is the Break-Even Analysis of Mayonnaise Manufacturing plant?

22.What are the Project financials of Mayonnaise Manufacturing Business?



23. What are the Profitability Ratios of Mayonnaise Manufacturing Project?

24. What is the Sensitivity Analysis-Price/Volume of Mayonnaise Manufacturing plant?

25. What are the Projected Pay-Back Period and IRR of Mayonnaise Manufacturing plant?

26. What is the Process Flow Sheet Diagram of Mayonnaise Manufacturing project?

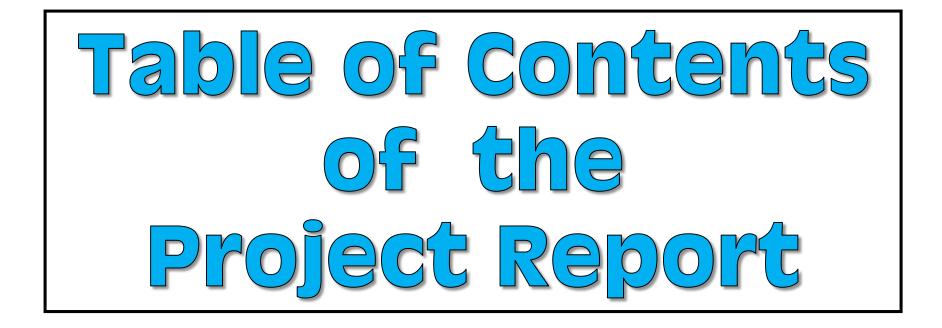


27. What are the Market Opportunities for setting up Mayonnaise Manufacturing plant?

28. What is the Market Study and Assessment for setting up Mayonnaise Manufacturing Business?

29. What is the Plant Layout for setting up Mayonnaise Manufacturing Business?







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PROJECT LOCATION

- 1.1. DISTRICT PROFILE & GEOTECHNICAL SITE CHARACTERIZATION
- 1.1.1. General
- 1.1.2. Location & Geographical Area
- 1.1.3. Topography
- 1.1.4. Administrative Set Up
- 1.1.5. Мар

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- 1.1.6. Industry at a Glance
- 1.1.7. Medium Scale Enterprises
- 1.1.8. Service Enterprises

2. INTRODUCTION

- 3. PROPERTIES
- 3.1. EMULSION PROPERTIES (HEATED)
- 3.2. NUTRITION FACTS
- 4. USES OF MAYONNAISE
- 5. MARKET SURVEY
- 6. EXPORT & IMPORT: ALL COUNTRIES
- 6.1. EXPORT: ALL COUNTRIES
- 6.2. IMPORT: ALL COUNTRIES



- 7. FINANCIALS & COMPARISON OF MAJOR INDIAN PLAYERS/COMPANIES
- 7.1. ABOUT FINANCIAL STATEMENTS OF CMIE DATABASE
- 7.2. PROFITS & APPROPRIATIONS
- 7.3. TOTAL LIABILITIES
- 7.4. TOTAL ASSETS
- 7.5. NET CASH FLOW FROM OPERATING ACTIVITIES
- 7.6. SECTION I
- 7.6.1. Name of Company with Contact Details
- 7.6.2. Name of Director(S)
- 7.6.3. Credit Ratings
- 7.6.4. Plant Capacity
- 7.6.5. Name of Raw Material(S) Consumed With Quantity & Cost
- 7.7. SECTION II
- 7.7.1. Assets
- 7.7.2. Cash Flow
- 7.7.3. Cost as % Ge of Sales
- 7.7.4. Growth in Assets & Liabilities
- 7.7.5. Growth in Income & Expenditure
- 7.7.6. Income & Expenditure
- 7.7.7. Liabilities
- 7.7.8. Liquidity Ratios
- 7.7.9. Profitability Ratio
- 7.7.10. Profits
- 7.7.11. Return Ratios
- 7.7.12. Structure of Assets & Liabilities (%)
- 7.7.13. Working Capital & Turnover Ratios



- 8. COMPANY PROFILE OF MAJOR PLAYERS
- 9. EXPORT & IMPORT: STATISTICS DATA OF INDIA
- 9.1. EXPORT STATISTICS DATA FOR MAYONNAISE
- 9.2. IMPORT STATISTICS DATA FOR MAYONNAISE
- **10. PRESENT MANUFACTURERS**
- **11. RAW MATERIAL DETAILS**
- **12. MANUFACTURING PROCESS**
- **13. PROCESS FLOW DIAGRAM**
- 14. PROXIMATE AND MICROBIOLOGICAL ANALYSIS OF PRODUCT
- 15. TEST METHOD
- 15.1. STORAGE STABILITY
- 15.2. SENSORY CHARACTERISTICS
- 15.3. ANALYTICAL METHODS



- **16. ENVIRONMENT POLLUTION CONTROL**
- **17. SUPPLIERS OF PLANT & MACHINERY**
- **18. SUPPLIERS OF RAW MATERIAL**
- 19. PHOTOGRAPHS/IMAGES FOR REFERENCE
- 19.1. PRODUCT PHOTOGRAPHS
- 19.2. MACHINERY PHOTOGRAPHS
- 19.3. RAW MATERIAL PHOTOGRAPHS

20. PLANT LAYOUT

21. QUOTATION OF PLANT, MACHINERY AND EQUIPMENTS FROM SUPPLIERS



	Project Financials					
•	Project at a Glance	Annexure				
•	Assumptions for Profitability workings	1				
•	Plant Economics	2				
•	Production Schedule	3				
•	Land & Building. Factory Land & Building Site Development Expenses	4				



•	Plant & Machinery5 Indigenous Machineries Other Machineries (Miscellaneous, Laboratory etc.)	
•	Other Fixed Assets	
•	Vorking Capital Requirement Per Month	



•	Overheads Required Per Month and Per Annum
•	Salary and Wages9
•	Turnover Per Annum10
•	Share Capital11
	Equity Capital Preference Share Capital



- Annexure 1 :: Cost of Project and Means of Finance
- Annexure 2 :: Profitability and Net Cash Accruals
- Revenue/Income/Realisation
- Expenses/Cost of Products/Services/Items
- Gross Profit
- Financial Charges
- Total Cost of Sales
- Net Profit After Taxes
- Net Cash Accruals



- Annexure 3 :: Assessment of Working Capital requirements
- Current Assets
- Gross Working Capital
- Current Liabilities
- Net Working Capital
- Working Note for Calculation of Work-in-process
- Annexure 4 :: Sources and Disposition of Funds



• Annexure 5 :: Projected Balance Sheets

- ROI (Average of Fixed Assets)
- RONW (Average of Share Capital)
- ROI (Average of Total Assets)
- Annexure 6 :: Profitability Ratios
- **D.S.C.R**
- Earnings Per Share (EPS)
- Debt Equity Ratio



• Annexure 7 :: Break-Even Analysis

- Variable Cost & Expenses
- Semi-Variable/Semi-Fixed Expenses
- Profit Volume Ratio (PVR)
- Fixed Expenses / Cost
- **B.E.P**



• Annexure 8 to 11 :: Sensitivity Analysis-Price/Volume

- Resultant N.P.B.T
- Resultant D.S.C.R
- Resultant PV Ratio
- Resultant DER
- Resultant ROI
- Resultant BEP



- Annexure 12 :: Shareholding Pattern and Stake Status
- Equity Capital
- Preference Share Capital
- Annexure 13 :: Quantitative Details-Output/Sales/Stocks
- Determined Capacity P.A of Products/Services
- Achievable Efficiency/Yield % of Products/Services/Items
- Net Usable Load/Capacity of Products/Services/Items
- Expected Sales/ Revenue/ Income of Products/ Services/ Items



- Annexure 14 :: Product wise Domestic Sales
 Realisation
- Annexure 15 :: Total Raw Material Cost
- Annexure 16 :: Raw Material Cost per unit
- Annexure 17 ::
- Annexure 18 :: Consumables, Store etc.
- Annexure 19 :: Packing Material Cost
- Annexure 20 :: Packing Material Cost Per Unit

(npcs)

Total Lab & ETP Chemical Cost

Employees Expenses Annexure 21 •••

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- Annexure 22 •••
- Annexure 23
- Annexure 24 ::
- Annexure 25
- Annexure 26
- Annexure 27
- Annexure 28 •••

- - **Fuel Expenses**
 - **Power/Electricity Expenses**
 - **Royalty & Other Charges**
 - **Repairs & Maintenance Expenses**
 - **Other Manufacturing Expenses**
 - **Administration Expenses**
- **Selling Expenses**



• Annexure 29 :: Depreciation Charges – as per Books (Total)

• Annexure 30 :: Depreciation Charges – as per Books (P & M)

- Annexure 31 :: Depreciation Charges as per IT Act WDV (Total)
- Annexure 32 :: Depreciation Charges as per IT Act WDV (P & M)
- Annexure 33 :: Interest and Repayment Term Loans
- Annexure 34 :: Tax on Profits
- Annexure 35 :: Projected Pay-Back Period and IRR



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• This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product

- This report provides vital information on the product like it's characteristics and segmentation
- This report helps you market and place the product correctly by

identifying the target customer group of the product



• This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials

- The report provides a glimpse of government regulations applicable on the industry
- The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions





- Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.
 The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players
- We use reliable sources of information and databases. And information from such sources is processed by us and included in the report



Scope of the Report

The report titled "Market Survey cum Detailed Techno Economic Feasibility Report on Mayonnaise." provides an insight into Mayonnaise market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and **Project Financials of Mayonnaise project. The report assesses** the market sizing and growth of the Indian Mayonnaise Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of on a suitable product/line. And before zeroing in diversifying/venturing into any product, they wish to study the following aspects of the identified product:



- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Mayonnaise sector in India along with its business prospects. Through this report we have identified Mayonnaise project as a lucrative investment avenue.



Tags

Mayonnaise Production Process, How Mayonnaise is made? Mayonnaise Manufacture, Mayonnaise Production, Flow Chart for Mayonnaise Production, Mayonnaise Production Plant, Mayonnaise Processing Pdf, Mayonnaise Manufacturing Equipment, Mayonnaise Process Flow Diagram, How is Made in Factories, Commercial Mayonnaise Production, Mayonnaise Mayonnaise Manufacturing Process, Manufacture of Mayonnaise, Production of Mayonnaise, Mayonnaise Manufacturing, Start a Mayonnaise Factory, Mayonnaise Production Technology, Mayonnaise Plant Design, Start a New Mayonnaise Manufacturing, Mayonnaise, Dressing, and Other Prepared Sauce Manufacturing, Mayonnaise & Dressing, Sauce and Mayonnaise Production, Mayonnaise/ Sauce Preparation Unit, How to Make Mayonnaise, Mayonnaise Manufacturing Plant, Mayonnaise Processing Pdf, Commercial Salad Dressing Production,



How to Start a Mayonnaise & Salad Dressings Manufacturers Business, How to Start Food Processing Industry in India, Food Manufacturing Unit, Mayonnaise Production Industry, Detailed Project Report on Mayonnaise Production, Project Report on Mayonnaise Production, Pre-Investment Feasibility Study on Mayonnaise Production, Techno-Economic feasibility study on Mayonnaise Production, Feasibility report on Mayonnaise Production, Free Project Profile on Mayonnaise Production, Project profile on Mayonnaise Production, Download free project profile on Mayonnaise Production, Startup Project for Mayonnaise Production, Project report for bank loan, Project report for bank finance, Project report format for bank loan in excel, Excel Format of Project Report and CMA Data, Project Report Bank Loan Excel



Niir Project Consultancy Services (NPCS) can provide Detailed Project Report on Most Profitable Mayonnaise & Salad Dressings Manufacturing Business. Food Processing Business Ideas & Opportunities

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NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.

Our Market Survey cum Detailed Techno Economic Feasibility Report provides an insight of market in India. The report assesses the market sizing and growth of the Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.



And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- Good Present/Future Demand
- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

The detailed project report covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,



Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank.

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects......<u>Read more</u>



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- We use authentic & reliable sources to ensure business precision





Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation



Contact us

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